

From AGR's Research Desk

[The Last Mile Intelligence Gap: Why Good Reporting Still Fails to Reach Decision Makers](#)

Author: Bhavini Nishawala (Associate Director – Operations) and Larissa D'souza (Senior Analyst), AGR Knowledge Services

Over the past decade, organisations have invested billions in data platforms, dashboards, and business intelligence tools. Yet many leadership teams still face a surprisingly common challenge:

Critical decisions depend on information that exists somewhere in the organisation but doesn't reach the right person at the right time.

The issue is rarely data availability. Most companies have more data than ever before. They have dashboards, reports, automated refreshes, and increasingly sophisticated analytics capabilities. What they often lack is a reliable mechanism for turning those insights into decision-ready intelligence.

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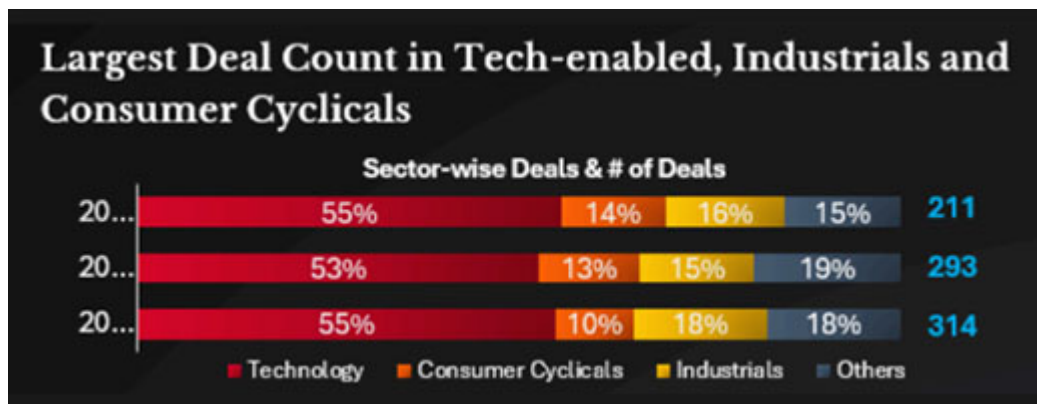
The Middle East is experiencing an extraordinary surge in private market activity. With governments laying the infrastructure foundations for large-scale AI investment, momentum in the region is accelerating and we see this as the right time to take stock of where private market investments are heading. AGR's strong regional footprint, built through our working relationship with government entities, consulting firms, Investment firms and companies across the Middle East, gives us a unique vantage point. What we see from our client engagements is a market on the cusp of realising tremendous potential.



[Ujjal Deb Roy](#)

[Vice President, AGR Knowledge Services](#)

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About the Author-

Ujjal Deb Roy is a senior leader with ~20 years of experience advising private equity, family office, sovereign, and institutional investors across MENA, APAC, and global markets on deal evaluation, commercial due diligence, and strategic investment opportunities.

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